

# Experience RESULTS<sup>INC</sup>

JUDY AYDT  
CERTIFIED EXECUTIVE COACH

Achieve measurable results with value-based leadership coaching

## PARTNER WITH US TO IMPROVE YOUR TEAM'S PERFORMANCE

During economic downturns and in times of prosperity, the greatest success comes when team members pull together with a single vision, compatible goals and shared values.

Using a proven framework, we provide tools and a process to help you and your team:

- Renew passion, commitment and creativity; eliminate issues which prevent you and your team from fully excelling and enjoying your work.
- Define your vision, strategy and key business objectives and align them with personal, group and corporate values to boost performance.
- Strengthen your leadership and interpersonal skills; implement personal development plans that amplify your strengths, opportunities and talents.
- Become a more dynamic, persuasive speaker and communicator; inspire, motivate and secure commitments at all levels of the organization to achieve greater results.
- Increase the capacity to influence up, across and beyond your organization. Achieve consensus and deliver maximum impact.
- Handle difficult situations and people with confidence; build trusted relationships.
- Strengthen your coaching skills to improve and sustain measurable business results.



- ▶ We provide values-based executive coaching to help you and your team align and drive your vision to reality.



- ▶ We partner with you and your team to increase leadership capacity and deliver measurable business results.



Put our experience to work for your team today.

503.703.5860

## WE HELP YOU ATTAIN AND SUSTAIN BUSINESS SUCCESS

We provide customized leadership development for high-tech leaders and their teams. Our process includes:

### Assessments and feedback

- Identification of individual, team and corporate values
- Identification of leadership strengths and style
- SWOT (strengths/weaknesses/opportunities/threats) analysis
- 360-degree perspective provided by select others

### Strategic thinking and planning

- Vision, strategy and business objectives defined
- Performance and behavioral goals defined and documented

### Action plans using an Executive Dashboard

- Key deliverables established and managed
- Success metrics defined and communicated
- Critical issues and obstacles addressed
- Future plan outlined for sustainability and accountability

### Interpersonal skills development

- Communicate with diplomacy
- Manage emotions for success
- Handle conflict and difficult relationships
- Build trusted relationships

### Tangible coaching tools provided for sustainability

## OUR CLIENTS EXPLAIN:

“We are now more effective at surfacing and solving executive level issues.”

“Judy excels at complex, cross-operational efforts.”

“She is amazingly good at helping us create a plan that meets everyone's needs.”

“Judy approaches problems head on, and looks at issues objectively.”

“Judy conducts herself with uncompromising integrity and professionalism.”

“She helped us set challenging and competitive goals and focus on output.”



**JUDY AYDT**

Experience Results Inc was founded in 2004 by Judy Aydt (pronounced “ite”). Ms. Aydt is a certified executive coach, trusted advisor, and mentor with over 20 years experience working for and with senior executives at Intel, Microsoft, IBM, HP, Accenture and SAP. She has demonstrated success delivering measurable results in highly complex, demanding, fast-paced technical business environments. As a results-driven coach, she works with executives and their teams to develop their leadership effectiveness in the context of achieving measurable performance improvement. She provides proven tools and a process to help leaders coach their teams for ongoing success.